Be creative and persistent to find in-house externships!
Most students who get in-house summer positions land them during the spring semester:
- Through checking job listings on HastingsCareersOnline
- Using the resources listed below
- Participating in the Alumni Mentor Program
- Reaching out to in-house alums (read on for how) and asking for informational interviews
- Identifying alums working in-house and writing or calling to ask about available opportunities. Keep in touch with these contacts! Jobs are not always immediately available but you want to be known to people in-house for when they are.

In terms of compensation in-house, we see a range. A number of these positions are unpaid and some offer hourly salaries or a small stipend. Sometimes students get salaries after starting and showing the employer that they will add value to the organization.

Resources for an in-house job search:

**HastingsCareersOnline.com:** Click on the **Search Summer Surveys** link and then the Search tab: you can further narrow your search to look for surveys of corporations. This is a great way to find out where Hastings students have held in-house internships over the past few years and to learn what students thought of the employer. It can also indicate when and how students found their jobs. If the student gave their contact information, call or email them and ask for more information.

Click on the **Search Employers** tab. This is the Hastings database of approximately 8,000 employers. You can run a search for employer by category (“corporation”).

Click on the **Document Library** link. Look for the most recent edition of the in-house opportunities guide. This is published annually by Berkeley Law and includes 15-20 different internships.

**Martindale.com (also available on Lexis):** Click on the Advanced Search link and go to the Companies tab. This database is limited, but is growing in scope. Once you pull up individual companies, you can click on the People link to the left and identify specific individuals to contact.

**Directory of Corporate Counsel:** extremely comprehensive directory available on Westlaw and in hard copy in the Reference section of the library (the Career Office also keeps a slightly older edition). You can search by location, industry area or by law school.
Calbar.ca.gov: Looking for alums who work at a target company? Go to the member search section and then click on the Advanced Search option. Put the company name in the “firm name” box and run your search. Hastings alums are everywhere!

Don’t forget about our Alumni Mentor Program! Check HCO for AMP Orientation dates and times, attend one, and get involved with this invaluable program. You can get matched with a Hastings alum working in-house—an easy way to start networking.